

Headwaters RC&D Area Inc. Loan Application Checklist

All applications MUST contain:

\$175 Loan Application Fee

Completed and signed Loan Application

All principals will be required to provide personal financial information and guaranty the debt(s).

Business Plan

Profit and Loss statement for the business - past 3 years

Business Federal Tax returns - past 3 years

Personal Federal Tax returns - past 3 years

Cashflow Projections; annually for 3 years

Current business Balance Sheet and Profit and Loss Statement - year to date

Resumes of all individuals listed under the Management section

Bank denial letter

Note:

If your collateral consists of (A) Land and Building, (B) Machinery and Equipment, (C) Furniture and Fixtures, (D) Accounts Receivable, (E) Inventory, (F) other, please provide an itemized list that contains serial and identification numbers for all articles that had an Original value of greater than \$500. Include a legal description of Real Estate offered as collateral.

If application involves purchase of real estate or equipment, the following additional information must be provided:

Appraisal/valuation of land/building/equipment

Lease agreements

Buy/sell agreements

Written cost estimates for construction

Other information, if applicable:

Commitment letter from financial institution or other lender

Personal financial statement for personal guarantor(s)

Copy of organizational papers (LLC, S Corp, C Corp)

Copy of LLC Operating Agreement or Articles and Bylaws if Corp

If you have questions regarding this loan application, please call 406-496-3172 for assistance.

Headwaters RC&D Area Inc. 65 E. Broadway 5th Floor Butte, Montana 59701

Headwaters RC&D Loan Application

\$175.00 Application Fee – Payable By Check

Applicant Information

Complete this form for: (1) each proprietor, or (2) each limited partner who owns 20% or more interest and each general partner, or (3) each stockholder owning 20% or more of voting stock, or (4) any other person or entity providing a guaranty on the loan.

| Name: | |
|---|---|
| Address: | |
| City, State, Zip: | |
| Home Phone: | Business Phone: |
| Date of Birth: | Social Security Number: |
| Employer: | Years Employed: |
| Annual Take Home Pay (Before Taxes): | |
| Have you ever borrowed from Headwater | rs RC&D? □YES □NO |
| Have you guaranteed or endorsed the de | bts of any other person? 	YES 	NO |
| , | nst you or any unsatisfied judgments or decrees entered y in the last 14 years or made any assignments for |
| Are you presently under indictment, on paper probation is to expire.) YES NO If yes, explain: | arole or probation? (If yes, indicate date parole or |
| motor vehicle violation? Include offenses | r arrested for any criminal offenses other than a minor which have been dismissed, discharged, or not t be disclosed and explained on an attached |
| Have you ever been convicted of a felony If yes, explain: | |
| | ved in, OR historically been involved in any lawsuits? |
| Name and phone numbers of three refere banker, etc.) | ences: (Employers and business contacts, i.e. vendors, |
| Name: | Phone: |
| Name: | Phone: |
| Name: | Phone: |

Co-Applicant Information

| Name: | |
|---|---|
| Address: | |
| City, State, Zip: | |
| Home Phone: | Business Phone: |
| Date of Birth: | Social Security Number: |
| Employer: | Years Employed: |
| Annual Take Home Pay (Before Taxes) |): |
| Have you ever borrowed from Headwa | aters RC&D? |
| Have you guaranteed or endorsed the | debts of any other person? \Box YES \Box NO |
| | gainst you or any unsatisfied judgments or decrees entered otcy in the last 14 years or made any assignments for |
| Are you presently under indictment, or probation is to expire.) YES NO If yes, explain: | n parole or probation? (If yes, indicate date parole or |
| motor vehicle violation? Include offens | or arrested for any criminal offenses other than a minor ses which have been dismissed, discharged, or not nust be disclosed and explained on an attached |
| Have you ever been convicted of a felo If yes, explain: | • |
| _ · _ · | volved in, OR historically been involved in any lawsuits? |
| Name and phone numbers of three ref banker, etc.) | erences: (Employers and business contacts, i.e. vendors, |
| Name: | Phone: |
| Name: | Phone: |
| Name: | Phone: |

Applicant's Signature(s). Information Release.

I (we) hereby affirm that the foregoing information contained in this financial statement is presented for the purpose of obtaining credit as of the date indicated and is true, complete and correct. I understand the Lender is relying on this statement of my financial condition in making loan(s) to me. Lender is authorized to make any investigation of my credit or employment status either directly or through any agency employed by Lender for that purpose. I agree to inform Lender immediately of any matter, which will cause any significant change in my/our financial condition. I understand that Lender will retain this financial statement whether or not credit is granted. I (we) also give permission for the above-mentioned information to be presented to the Loan Review Committee as a part of the project.

Consent. The Lender may be relying on: 1) income from an individual who is not an applicant for the business loan, or 2) an individual co-borrower, owner, partner, officer or guarantor, for the business loan. Because of your relationship to the loan applicant or your role in the accommodation for the loan, your personal creditworthiness is a factor in the evaluation of the application or accommodation for the loan.

By signing below, I authorize this institution to obtain a consumer credit report on me for the purpose of evaluating the loan application. Should HEADWATERS RC&D enter into a loan agreement with applicant(s), HEADWATERS RC&D may at any time check applicant(s) credit reports during the duration of the loan agreement.

I authorize Headwaters RC&D to request criminal record information about me from criminal justice agencies for the purpose of determining my eligibility for programs authorized by the Small Business Act, and the Small Business Investment Act.

| Applicant's Signature: | Date: |
|--------------------------------------|---------|
| Co-Applicant's Signature: | _ Date: |
| Applicant Social Security Number: | |
| Co-Applicant Social Security Number: | |

Business Information

| egal Name (name you use to file taxes): | |
|---|-----|
| hysical Address: | |
| ity, State, Zip: | |
| lailing Address (if different): | |
| usiness Phone:Fax: | |
| -mail: | |
| /ebsite: | |
| ype of Business (Check ONE): | |
| Ag Forestry Fishing Construction Mining Transportation Wholesale Trade | |
| Retail Trade Service Finance Insurance Manufacturing | |
| Other: | |
| usiness or DBA name: | |
| ederal Tax ID Number: | |
| ate Business was established: | |
| nnual Revenue: \$ Annual Net Profit: \$ | |
| ype of Ownership (check one): Partnership Sole Proprietor Corporation Non-pro | fit |
| | |

| Management (proprietor, partners, officers, director must be shown) Use separate sheet if necessary) | ors, all holders of outstanding sto | ock – 100% of ownership |
|---|-------------------------------------|-------------------------|
| Name, Social Security Number and Position Title | Complete Address | % of Ownership |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

Business Liabilities

| Payable to: | Original Amount | Original Date | Present Balance | Rate of Interest | - | Monthly Payment | Security | Current or Past Due |
|-------------|--------------------|------------------|--------------------|------------------|---|--------------------|----------|------------------------|
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

Loan Request and Proposed Uses

Amount Requested \$_____

Requested First Payment Date _____

Desired Loan Term (Years) _____

Use of Proceeds (Brief description of Intended Use of Funds):

| Sources and Use of Funds: | Headwaters/ BLDC | Bank | Applicant Investment | Other | Total |
|-----------------------------|---------------------|------|-------------------------|-------|-------|
| Land & Building Acquisition | | | | | |
| Site Improvement | | | | | |
| Construction | | | | | |
| Machinery or Equipment | | | | | |
| Vehicle | | | | | |
| Furniture & Fixtures | | | | | |
| Inventory | | | | | |
| Working Capital | | | | | |
| Other | | | | | |
| Land & Building Acquisition | | | | | |
| TOTAL | | | | | |

List of primary and secondary sources of repayment for this loan:

PERSONAL FINANCIAL STATEMENT

Headwaters RC&D

| You may apply for a loan individually or jointly with another applicant. This statement and any applicable supporting schedules may be completed |
|--|
| jointly by co-applicants if their assets and liabilities can be meaningfully and fairly presented on a combined basis, otherwise separate statements and |
| schedules must be provided. |
| For obtaining and it from time to time with the Upperhypere DCOD, the following statement and information are furnished as complete time, and |

Х

For obtaining credit from time to time with the Headwaters RC&D, the following statement and information are furnished as complete, true, and accurate statement of the financial condition of the undersigned , 20 on:

Date

I/We are applying for a loan on an individual basis OR a joint basis. (Please check one)

Please round all amounts to the nearest \$100.

Applicant's Signature

Х

Co-Applicant's Signature

Date

| APPLICANT | | | C | D-APPLICANT | |
|--------------------------|--------------|----------------------|-------------------------|--------------|----------|
| Name | | | Name | | |
| Address | | | Address | | |
| City | State | Zip Code | City | State | Zip Code |
| Date of Birth | | | Date of Birth | | |
| Social Security Number | | | Social Security Number | | |
| Cell Phone Email Address | | Primary Phone Number | Email Addr | ess | |
| Employer | How Long | | Employer | How Long | |
| Position/Title | | | Position/Title | | |
| Dependents/Include Self | | | Dependents/Include Self | | |
| Marital Status * | | | Marital Status * | | |
| Unmarried | Married Sepa | rated | Unmarried | Married Sepa | arated |

| ASSETS | LIABILITIES | |
|--|--|--|
| Cash (Schedule 1) | Short Term Notes and Loans Due (Schedule 6) | |
| Securities (Schedule 2) | Credit Accounts and Bills Due (Schedule 7) | |
| Life Insurance Cash Value (Schedule 3) | Life Insurance Loans (Schedule 3) | |
| Mortgages and Contracts Held by You (Schedule 4) | Mortgages of Primary Residence (Schedule 5) | |
| Primary Residence (Schedule 5) | Mortgages on Other Real Estate (Schedule 5) | |
| Other Real Estate (Schedule 5) | Taxes | |
| Profit Sharing (Net of Loans) | Other Liabilities (Describe) | |
| Pension and Retirement Accounts, Include IRA Accounts | Other Liabilities (Describe) | |
| Automobiles (Describe) | | |
| Personal Property | | |
| Other Assets (Describe) | Total Liabilities \$ | |
| Total Assets \$ | (Total Assets Less Total Liabilities) Net Worth \$ | |

| ANNUAL INCOME | APPLICANT | CO- APPLICANT | PLEASE ANSWER EACH QUESTION (YES or NO) | APPLICANT | CO- APPLICANT |
|---|-----------|------------------|--|-----------|------------------|
| Salary | | | Are you a Co-maker, Endorser, or Guarantor on | | |
| Bonuses/Commissions | | | any other person's debt? | | |
| Dividends/Interest | | | Are you a defendant in any avit or level action? | | |
| Net Real Estate Rent | | | Are you a defendant in any suit or legal action? | | |
| Income from alimony, child support or maintenance payments. <i>Note: need not be</i> <i>entered unless you want it considered as</i> <i>a basis for repayment.</i> | | | Have you ever gone through bankruptcy or had a judgment against you? | | |
| Other (list) | | | Have you made a will? | | |
| Total \$ | | | | | |

SCHEDULE 1 / CASH ON HAND AND IN BANKS

| Name of Bank or Financial Institution | Type of Account | Account Balance |
|---------------------------------------|-----------------|-----------------|
| | | |
| | | |
| | | |
| | Total \$ | |

SCHEDULE 2 / SECURITIES OWNED

| Number of Shares | Description | Registered in Name(s) of | Listed or Unlisted | Current Market Value |
|------------------|-------------|-----------------------------|-----------------------|-------------------------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Total \$

SCHEDULE 3 / LIFE INSURANCE

| Insurance Company | Insured | Beneficiary | Face Value of Policy | Cash Value of Policy | Loans |
|-------------------|---------|-------------|-------------------------|-------------------------|-------|
| | | | \$ | \$ | |
| | | | | | |
| | | | | | |

SCHEDULE 4 / RECEIVABLES DUE TO ME ON MORTGAGES AND CONTRACTS I OWN

| Name of Debtor | Description of Property | First Lien or Second Lien | Date of Maturity | Repayment Terms | | rms | Current Market Value |
|----------------|----------------------------|------------------------------|---------------------|-----------------|-----|-----|-------------------------|
| | | | | \$ | per | | |
| | | | | | per | | |
| | | | | | per | | |
| Total \$ | | | | | | | |

SCHEDULE 5 / REAL ESTATE OWNED

| Description of Property | Year Acquired | Purchase Price | Insured Value | Mortgage Balance | Date of Maturity | Repayment Lerms | | rms | Current Market Value |
|--|--|-------------------|------------------|---------------------|---------------------|-----------------|------|-------|-------------------------|
| | | \$ | \$ | \$ | | \$ | per | | |
| Primary Residence D Yes D No Name of Mortgage Cor | | | | npany: | - | | - | | |
| | | \$ | \$ | \$ | | \$ | per | | |
| Primary Residence D Yes D No Name of Mortgage Company: | | | | | | | | | |
| | | \$ | \$ | \$ | | \$ | per | | |
| Primary Residence 🛛 Y | Primary Residence D Yes D No Name of Mortgage Comp | | | | | | | | |
| | | \$ | \$ | \$ | | \$ | per | | |
| Primary Residence 🛛 Y | Primary Residence D Yes D No Name of Mortgage Com | | | | | | | | |
| | Total Mortgage Balance \$ | | | | | | Tota | al \$ | |

SCHEDULE 6 / SHORT TERM NOTES AND LOANS DUE

| Name of Creditor | Collateral | Date of Maturity | Repayment Terms | | rms | Balance Due |
|------------------|------------|---------------------|-----------------|-----|-----|-------------|
| | | | \$ | per | | |
| | | | | per | | |
| | | | | per | | |
| | | | | per | | |
| | | | | per | | |
| | | | | per | | |
| | | | | per | | |
| | | | | Tat | | |

Total \$

SCHEDULE 7 / CREDIT ACCOUNTS AND BILLS DUE

| Name of Company | Repayment Terms | | | Balance Due |
|-----------------|-----------------|------|-------|-------------|
| | \$ | per | | |
| | | per | | |
| | • | Tota | al \$ | |

We hereby certify that the information provided in this statement is true and correct. So long as we owe any sums to Headwaters RC&D, URA, and/or TIFID, we agree to give Headwaters RC&D prompt written notice of any material change in our financial condition. Headwaters RC&D is authorized to retain this personal financial statement whether or not credit is approved and is further authorized to verify our credit and employment history or any other information in this statement. This application does not obligate Headwaters RC&D to make any loan.

Applicant's Signature

Anticipated Job Impact

| | # | # | # of | # of | Hourly Pay | Benefits |
|-------------------------------------|----------|----------|-------|------------|------------|--------------|
| | Fulltime | Parttime | Women | Minorities | Rate | Offered/Cost |
| Existing Jobs | | | | | | |
| Jobs to be Created (w/in next year) | | | | | | |
| TOTAL JOBS | | | | | | |

| Recap of Personal Income | and Ex | For Year: | | | |
|--------------------------------|--------|----------------------------|----|------------------------|----|
| *see notice below before com | | | | | |
| Monthly Income | | Monthly Expenses | | Contingent Liabilities | |
| Salary or Wages | \$ | Property Taxes | \$ | Endorser on Notes | \$ |
| Dividends or Interest | \$ | Fed & State Taxes | \$ | Guarantor on Notes | \$ |
| Rentals | \$ | Mortgage Payments/Rent | \$ | Taxes | \$ |
| Business (net income) | \$ | Auto Loans | \$ | Other (describe below) | \$ |
| Other Income (describe below)* | \$ | Other Secured Loans | \$ | | |
| | | Credit Card Payments | \$ | TOTAL | \$ |
| TOTAL INCOME | \$ | Utility Payments | \$ | | |
| | | Food/Entertainment | \$ | | |
| | | Estimated General Expenses | \$ | | |
| | | TOTAL EXPENSES | \$ | | |

*Alimony, child support or separate maintenance payment income need not be revealed if you do not wish to have it considered as a basis for repaying this obligation

Applicant

Amount of alimony, child support and other separate maintenance payment income. NOTE: Alimony, child support, or other separate maintenance payment income need not be revealed if you do not wish to have it considered as a basis for repaying this obligation.

Income: (salary, pension, social security, maintenance, etc.)

| Source #1: | Per month: \$ |
|------------|---------------|
| Source #2: | Per month: \$ |
| Source #3: | Per month: \$ |

Co-Applicant

Amount of alimony, child support and other separate maintenance payment income. NOTE: Alimony, child support, or other separate maintenance payment income need not be revealed if you do not wish to have it considered as a basis for repaying this obligation.

| Income: (salary, pension, social security, maintenance, etc.) | | | | | |
|---|---------------|--|--|--|--|
| Source #1: | Per month: \$ | | | | |
| Source #2: | Per month: \$ | | | | |
| Source #3: | Per month: \$ | | | | |

Disclosure and Confidentiality Statement

For the purpose of promoting its loan program, Headwaters RC&D will make available for public information sources, certain information concerning the application for financial assistance. This information include the names of the applicant(s), including principals; the amounts, types, and general terms of financial assistance; description of products or businesses benefiting from the financial assistance; the number of jobs and the amount of tax revenues projected in connection with the project; and the names of financial institutions participating in the project.

Except as noted above, Headwaters RC&D will take reasonable steps to protect the privacy of the applicant. However, since government funds are involved in the loan programs available through Headwaters RC&D, we (Headwaters) must submit reports to government agencies. Headwaters records must be available for review or audit by government agencies. As a result of the reporting, review or audit process, applicant information *may* become part of the public record, accessible by the general public.

If an applicant desires certain information be kept confidential, the applicant should clearly identify what information or documents s/he wished kept confidential. The applicant must also explain in writing the basis for his/her request that the material be kept confidential. Where the applicant asserts that the basis for confidentiality is that release of the information could cause a business or competitive disadvantage, the applicant must provide Headwaters with sufficient information to enable Headwaters to determine independently the likelihood of such detriment. Applicants may wish to consult an attorney regarding any matters related to this application and possible loan agreements. The information contained in this application and attachments are submitted for purposes of inducing Headwaters RC&D to extend credit to the undersigned.

Applicant

Date

Co-Applicant

Date

Certification

All information in this application and the exhibits are true and complete to the best of my (our) knowledge and is submitted to Headwaters RC&D for the purpose of reviewing a loan application. The purpose of Headwaters RC&D is to support business and economic development activities for which credit is not otherwise available on terms and conditions which would permit completion and/or the successful operation or accomplishment of the project in the following eligible area: Anaconda-Deer Lodge, Beaverhead, Butte-Silver Bow, Granite, Jefferson, Madison, and Powell counties.

| Applicant | Date | |
|--|------|------------------|
| Co-Applicant | Date | |
| If applicant is a partnership, sign below: | | |
| Applicant | Date | |
| Co-Applicant | Date | |
| If applicant is a corporation, sign below: | | (Corporate Seal) |
| Applicant | Date | |
| Co-Applicant | Date | |
| Ву: | | |
| Signature of Authorized Official | | |
| Attested By: | | |
| Signature of Corporate Secretary | | |

The following information is requested by the Federal Government in order to monitor compliance with Federal laws prohibiting discrimination against applicants seeking to participate in this program. You are not required to furnish this information, but are encouraged to do so. This information will not be used in evaluating your application or to discriminate against you in any way. However, if you choose not to furnish it, we are required to note the race/national origin of the individual applicants on the basis of visual observation or surname.

Gender: Male Female

Ethnicity(check one or more): Hispanic or Latino Race Not Hispanic or Latino White Black or African American American Indian/Alaska Native Native Hawaiian or Pacific Islander